

MONITORING SENTIMENT FOR DOMESTIC AND INTRA-EUROPEAN TRAVEL WAVE 12 | 06/22



# WAVE 12 RESEARCH HIGHLIGHTS

This report monitors sentiment and short-term intentions for domestic and intra-regional travel within Europe and is the 12<sup>th</sup> wave of market research<sup>1</sup> initiated in September 2020. Responses are collected from Europeans in 10 high-volume source markets.

- Travel sentiment remains strong, with 73% of surveyed Europeans planning to travel in the next 6 months, out of which 60% intend to travel more than once.
- 84% of travellers intend to take a trip during June-September, with peak interest in visiting Mediterranean destinations.
- The war in Ukraine did not affect the holiday plans of 44% of Europeans, while it caused 31% to make some changes to their original plans, and 4% cancelled their trip completely.
- Over one-third of Europeans state that their travel plans are unaffected by COVID-19 the largest share since August 2020.

# WAVE 12 RESEARCH HIGHLIGHTS

- Sun & Beach (22%), Nature & Outdoors (15%) and City Break (15%) are the most preferred types of leisure trips for Europeans for summer 2022.
- Spending time in the great outdoors, seeing scenic European landscapes (19%), immersion in the local lifestyle (16%), and learning more about local gastronomy and delicacies (16%) are travellers' most coveted experiences for their upcoming summer trip.
- 39% of Europeans will embark on a family vacation in the next six months, and 37% will travel with their partner.
- 47% of European travellers will take a plane to their next holiday destination, while 38% will drive.
- The 4-6 nights holidays are the most popular (34%), followed by 7-9 nights (27%); 31% of survey respondents plan to invest 500-1,000 euros per person on their upcoming trip.
- Over half of European travellers (52%) favour hotel stays, while interest in short-term rentals (15%) increases slightly compared to last summer (13%)

# WAVE 12 RESEARCH HIGHLIGHTS

- Pleasant weather, attractive deals and fewer crowds are the key criteria for the selection of a travel destination.
- Europeans' travel confidence rises, as indicated by the increase in the share of Europeans who have fully booked their upcoming trip (+6%) and the decrease in the level of uncertainty regarding the destination of their next trip (-4%).
- Economic concerns regarding price inflation and personal finances are travellers' key source of distress (31%), while the war in Ukraine (14%) emerges as an additional concern.
- Although sentiment towards strict health & safety protocols drops (-12%) to its lowest point, the protocols remain essential for the comfort of 55% of European travellers



## WAVE 12 RECOMMENDATIONS FOR DESTINATIONS



- The expected travel peak from June to September, together with travellers' preference for less crowded destinations, is an opportunity to promote lesser-known sites and attractions with better value for money deals.
- Considering the popularity of nature and outdoors trips, destinations could target, both domestic visitors and travellers from neighbouring countries: 35-54-year-old travellers on family trips and couples aged 54+ who want to enjoy nature and the landscape.
- In response to the high intentions to travel more than once in the warmer months, destinations are advised to plan campaigns aimed at attracting the first and subsequent waves of summer trips, with special offerings for return visits.
- 'Localhood' is of prime interest to Europeans; destinations are urged to promote local experiences that enable visitors' immersion in the local culture and foster a positive interaction between local communities and visitors.

### WAVE 12

### RECOMMENDATIONS FOR BUSINESSES



- Coastal hotels/resorts targeting families may consider promoting packages of 4-9 nights complemented by travel experiences revolving around nature and the local cuisine, based on this segment's high level of interest in such activities.
- Bargains and attractive deals are now the second-most important criteria for Europeans when choosing a holiday destination. Businesses are encouraged to **bundle tour packages at a reduced price or enhance their value with added experiences at no extra cost**.
- As Europeans' travel confidence grows and the booking window elongates, **businesses can** already launch campaigns for the shoulder months since 75% of trips planned for the next 3-4 months are not yet fully booked.
- Tourism businesses should maintain strict health & safety protocols, which remain highly important for over half of Europeans, even though travel concerns, specifically related to COVID-19, drop.

### **CONTENTS**

01.

TRAVEL INTENTIONS

P. 9

02.

TRIP PLANNING

P. 28

03.

TRAVEL CONCERNS

P. 39

04.

METHODOLOGICAL ANNEX

P. 44

# How to read

### Wave 12

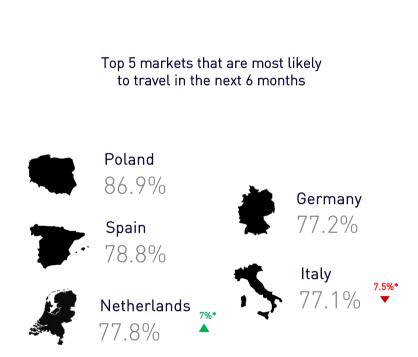
1. Dates on the graphs refer to the following data collection periods for each research wave:

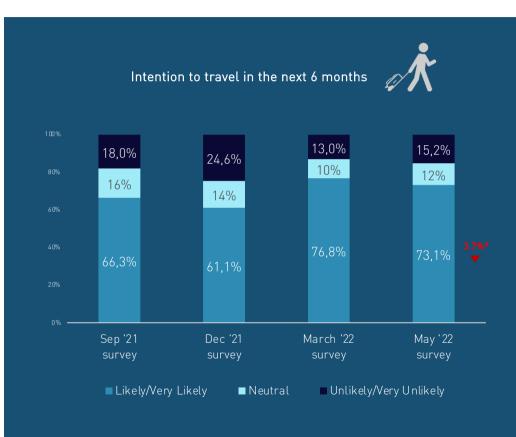
	Wave 9	<u>Wave 10</u>	<u>Wave 11</u>	<u>Wave 12</u>		
Survey dates	10-18 Sep '21	23-31 Dec <sup>'</sup> 21	1-9 March '22	9-12 May 2022		

- 2. To present Wave 12 'timings in which respondents are most likely to take their next trip', the following time periods should be used as a reference:
  - In 1-2 months; June-July 2022
  - In 3-4 months; August-September 2022
  - In 5-6 months; October-November 2022
- To present data and insights, the following distinct groups have been analysed:
  - Total respondents; 6,005
  - Respondents with short-term travel plans/most likely to travel in the next 6 months ('early-bird' travellers/ 'travel-ready' Europeans); 4,391
  - Respondents selecting outbound European destinations; 4,463
- 4. Significant changes between current and previous waves are calculated on a 2.5% significance level. Statistically significant differences are marked using the following symbols:
  - Increasing ▲, decreasing ▼
  - Numbers next to the arrows reflect the actual <u>change in the share of respondents</u> selecting a specific response between current and previous waves
- All data and insights refer to domestic and intra-European travel, unless otherwise stated.

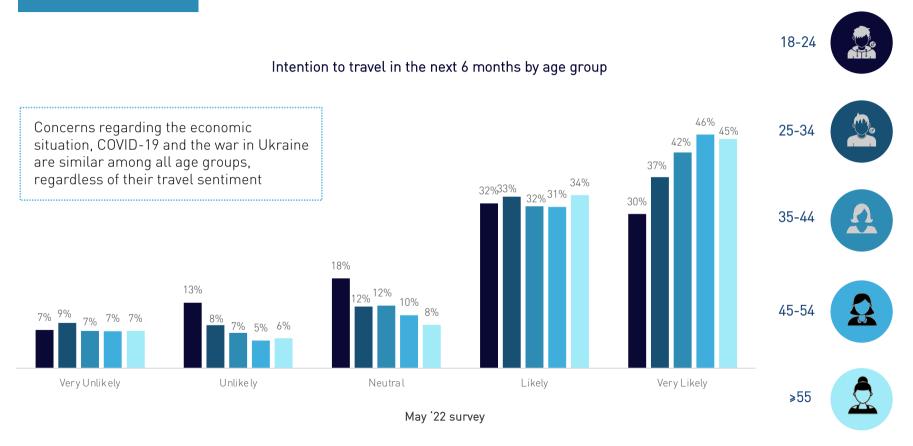


#### With summer coming, Europeans' travel sentiment remains strong despite a minor drop (-4%)

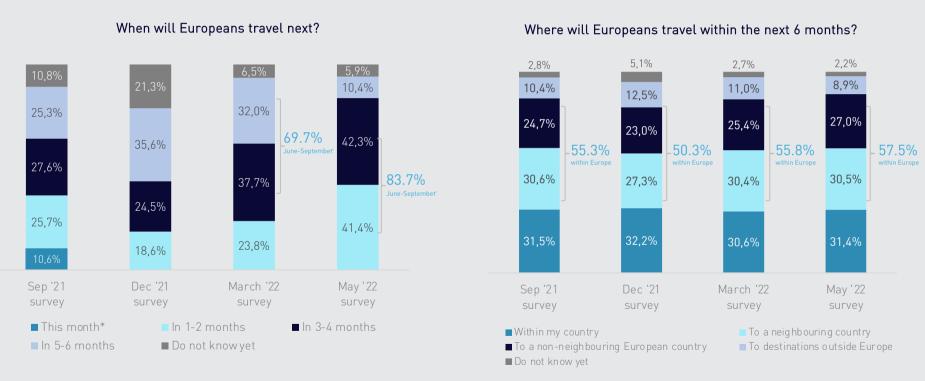




# Europeans aged 45+ remain the most eager to travel (78%), while sentiment among the youngest travellers (18-24 years old) is slightly weaker (62%)



## Desire to travel is equally distributed between June-July (41%) and August-September (42%), with strong interest in intra-European travel



Q13. Where do you plan to travel in the next 6 months?

Q12. When are you most likely to go on your next trip either in your country or within Europe?

### PREFERRED COUNTRIES FOR EUROPEANS' NEXT INTERNATIONAL TRIP



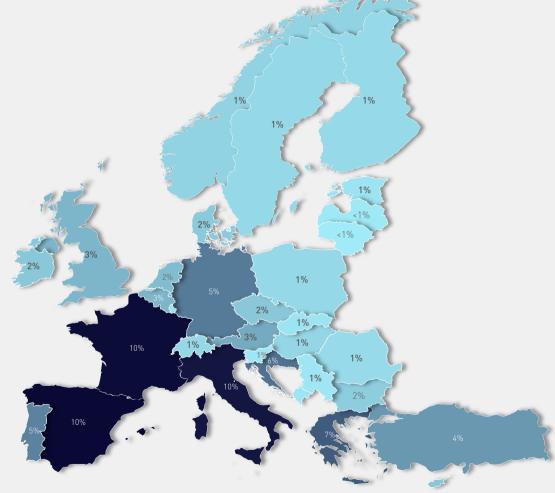
Croatia reaches the top 5 list, while Belgium enters the top 10 for the first time

#### **TOP 10 COUNTRIES**

Spain	10.2%					
France	10.1%					
Italy	9.6%					
Greece	6.6%					
Croatia	5.6%					
Germany	5.2%					
Portugal	4.9%					
Turkey	4.0%					
Austria	3.2%					
Belgium	2.7%					

<sup>\*</sup>Please use this map as a reference only

No. of respondents: 4,463

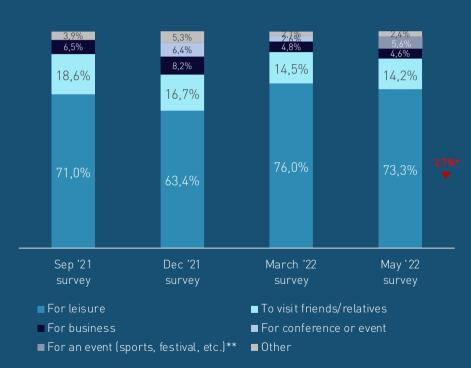


<sup>\*</sup> No statistically significant differences between waves were recorded

# Despite a minor decline, the vast majority of Europeans (73%) will still travel for leisure purposes in the following months



### Purpose of travel for respondents most likely to travel in the next 6 months

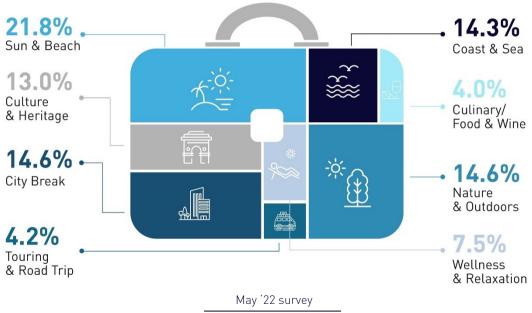


<sup>\*</sup> Statistically significant change vs previous survey period
\*\*In May '22, 'For an event for personal reasons' replaced 'For a conference or event'

No. of respondents: 4,391

# Sun & Beach holidays are the most popular type of holidays; Nature & Outdoors and City Breaks climb to second place for the next 6 months

### Preferred type of leisure trip for respondents most likely to travel in the next 6 months

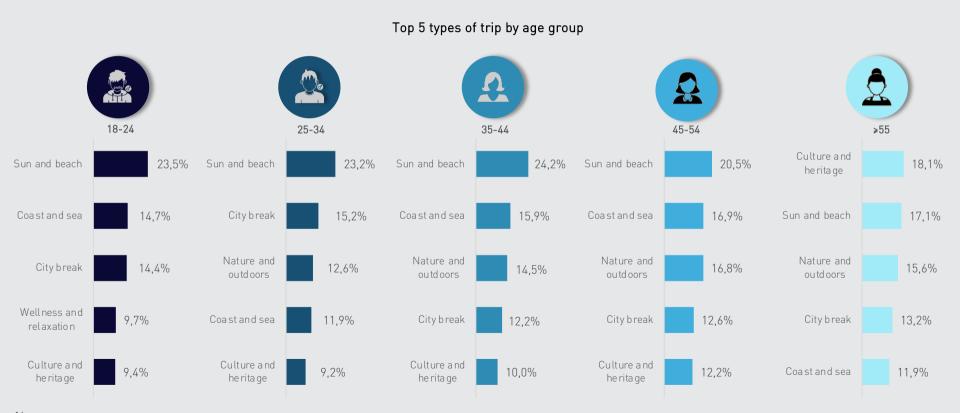


"Coast & Sea" and "Sun & Beach" holidays are separated in this survey because some destinations like the Netherlands, Denmark, the Baltic countries, etc., offer coast & sea experiences and sports (e.g. sailing) but they are not necessarily associated with sun & beach vacations and experiences like Spain, Italy, Greece, etc.

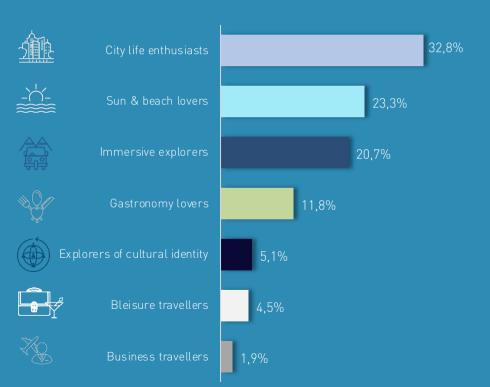


Compared to Sun & Beach holidaymakers, Nature & Outdoors travellers are more likely to travel domestically (48% vs. 35%) or to a neighbouring country (41% vs. 35%)

# Sun and Beach holidays are more alluring to younger and middle-aged travellers (18-44 years old), while those 55+ demonstrate a stronger preference for Culture and Heritage trips



# WHAT ARE THE TRAVEL STYLES OF EUROPEANS MOST WILLING TO TRAVEL IN THE NEXT MONTHS?

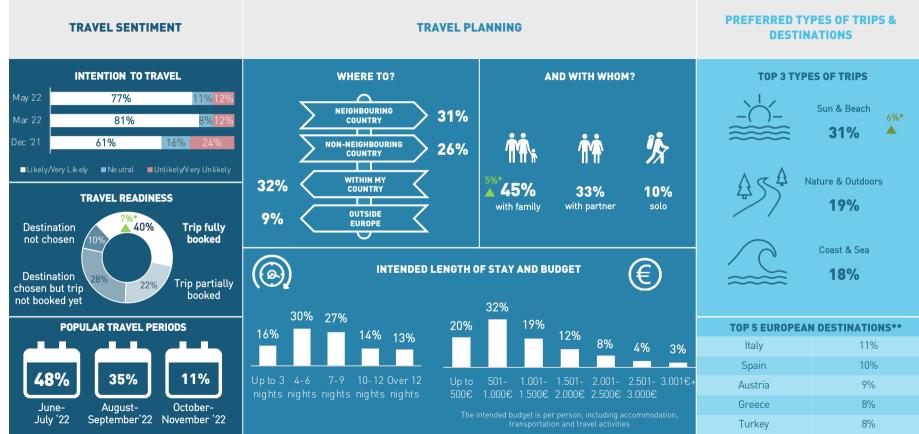


- 1 in 3 Europeans who intend to travel in the next 6 months describe themselves as City Life Enthusiasts who love visiting metropolitan areas and enjoying the variety of experiences they offer.
- The Sun & Beach Lovers and the Immersive Explorers are the other two big travel segments among Europeans planning to travel in the coming months.

he travel style reveals the true interest of travellers, regardless of the season or destination. should be considered by destinations and tourism products and service developers as it can help optimise the travel experience.

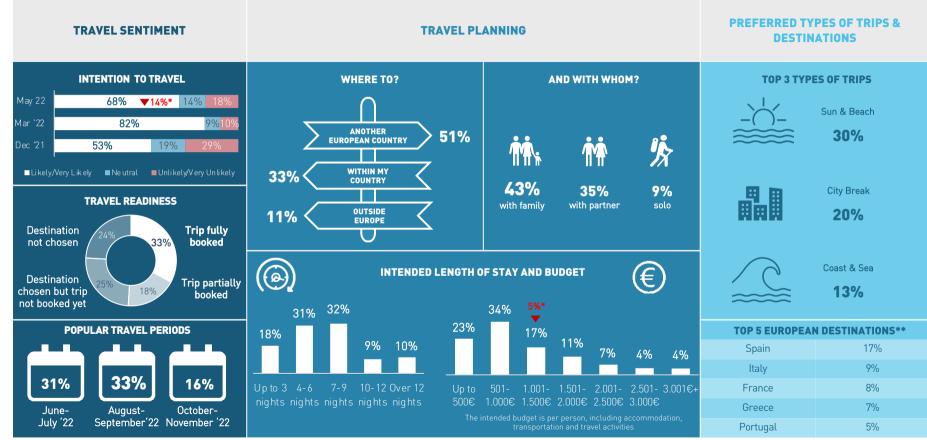
#### A SNAPSHOT OF GERMAN TRAVEL PLANS





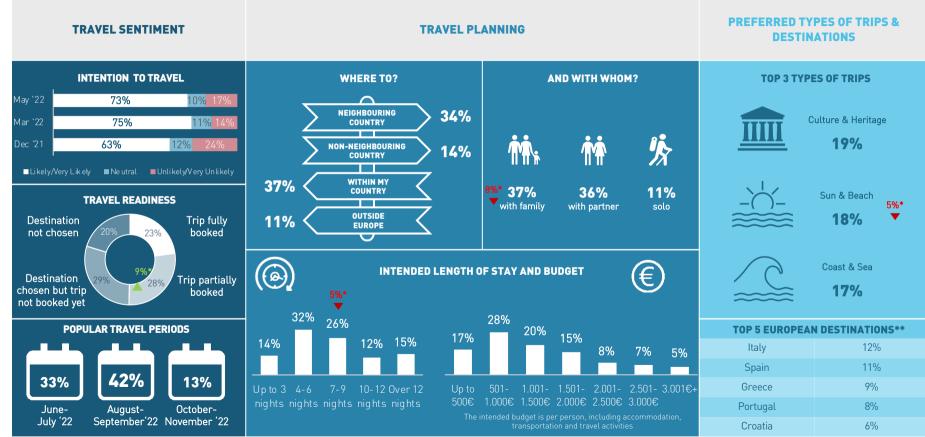
#### A SNAPSHOT OF BRITISH TRAVEL PLANS





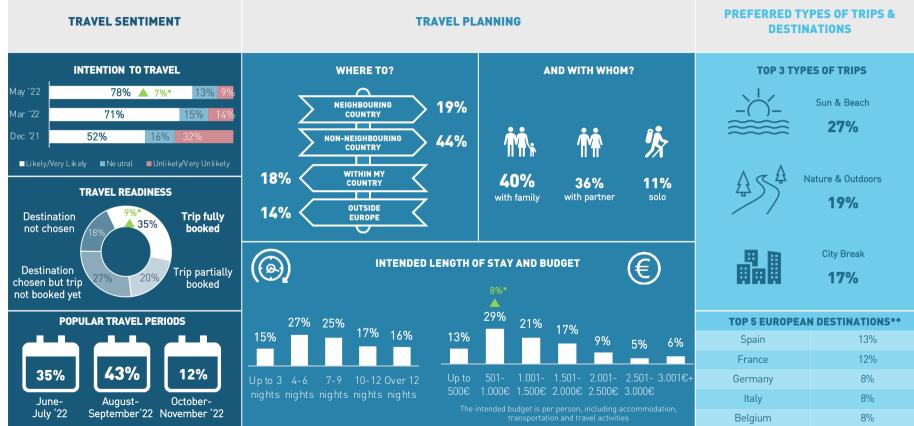
#### A SNAPSHOT OF FRENCH TRAVEL PLANS





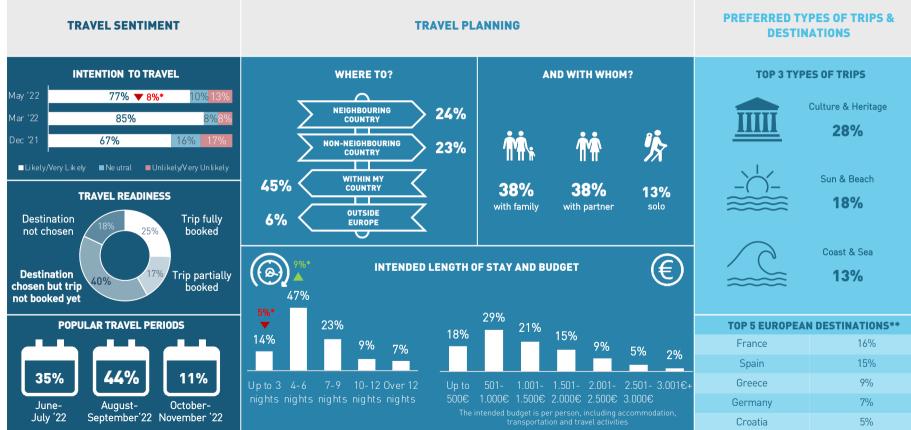
#### A SNAPSHOT OF DUTCH TRAVEL PLANS





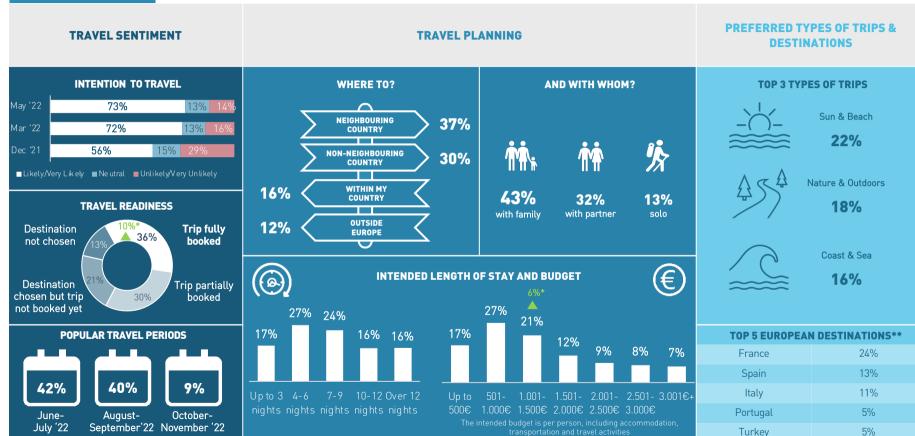
#### A SNAPSHOT OF ITALIAN TRAVEL PLANS





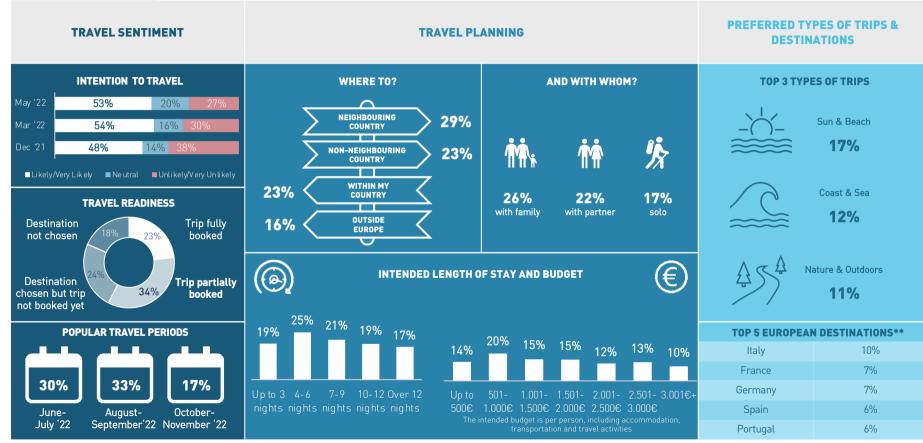
#### A SNAPSHOT OF BELGIAN TRAVEL PLANS





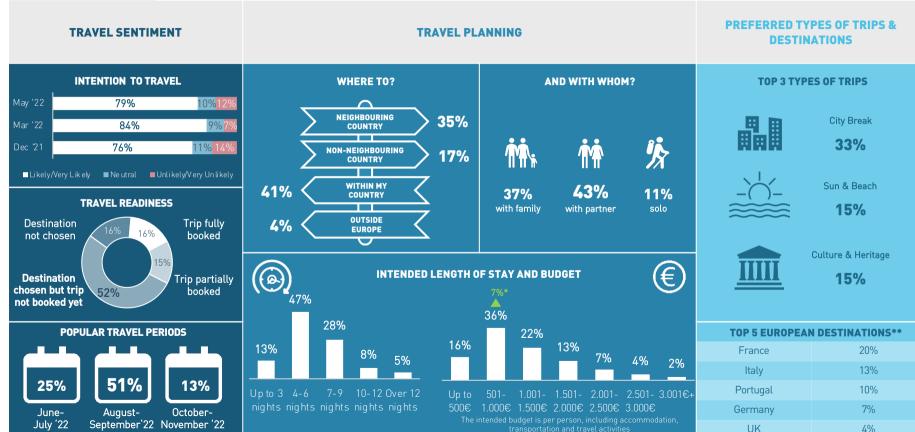
#### A SNAPSHOT OF SWISS TRAVEL PLANS





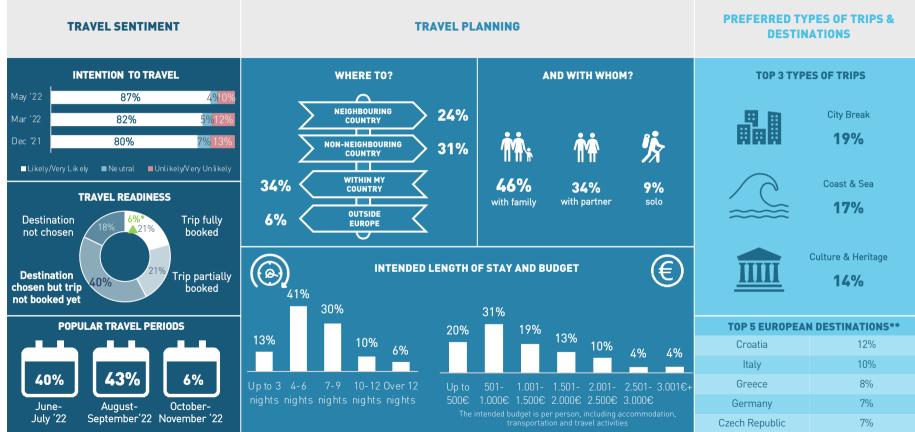
#### A SNAPSHOT OF SPANISH TRAVEL PLANS





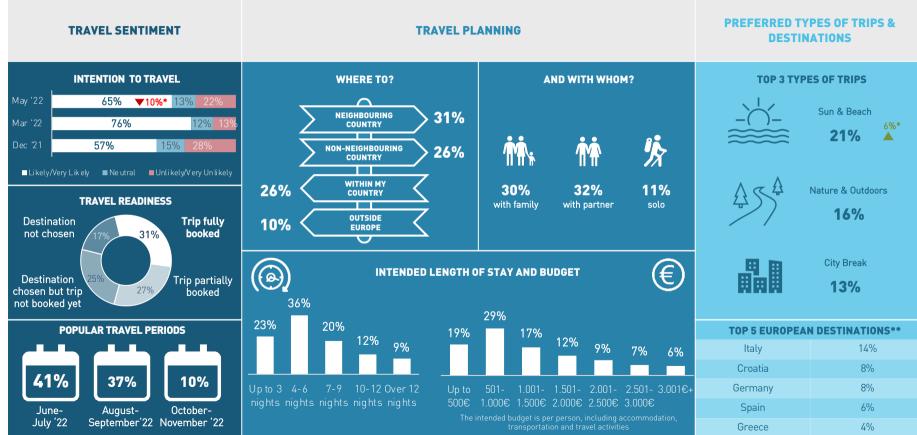
#### A SNAPSHOT OF POLISH TRAVEL PLANS





#### A SNAPSHOT OF AUSTRIAN TRAVEL PLANS







#### 58% of Europeans plan to take at least two trips by November 2022

Top 5 markets to take 2 or more trips within Europe in the next 6 months



Austria



Belgium

59.4%



Switzerland

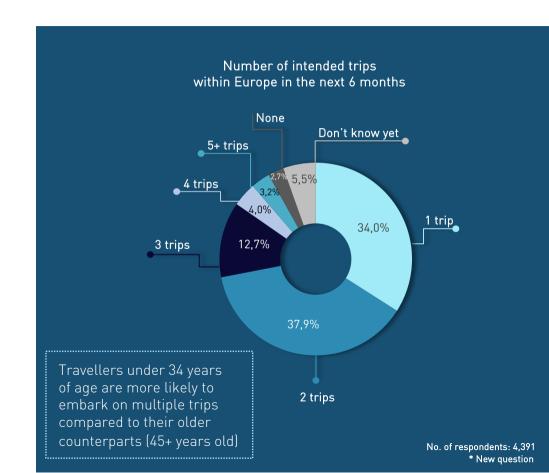


Poland 53.8%



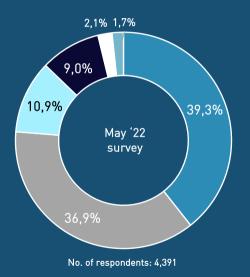
Germany

61.9%



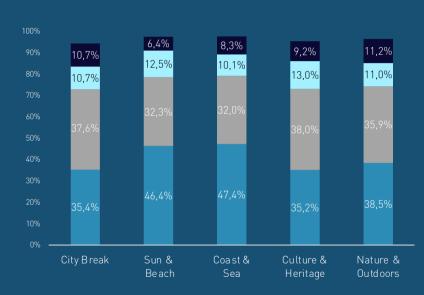
## Family trips maintain the lead for the upcoming months, especially for seaside holidays, while travellers who plan City Breaks or Culture & Heritage prefer to travel with their partner

Preferred travel companion for respondents who are most likely to travel in the next 6 months





Preferred travel companion (top 4) vs preferred type of holiday

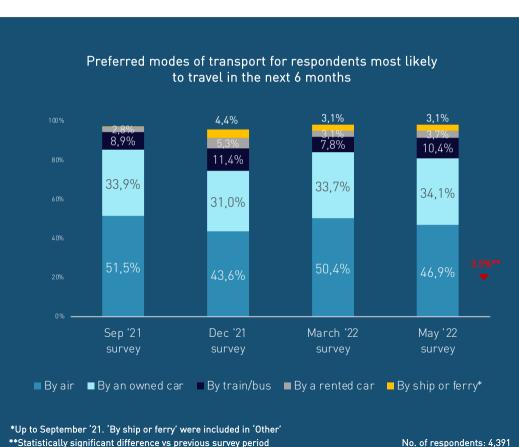


May '22 survey

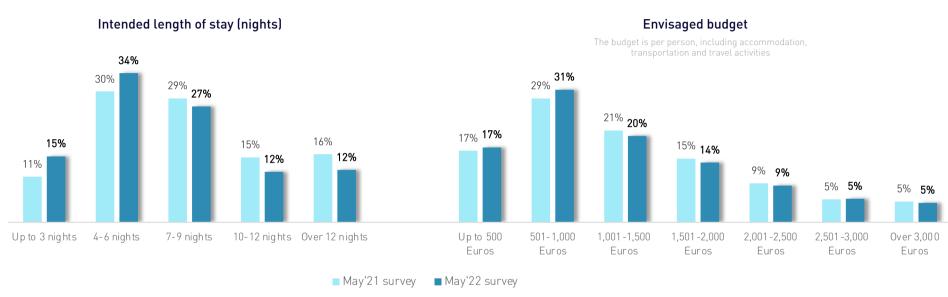
No. of respondents: 6,005

#### 47% of European travellers intend to fly to their next destination, while 38% expect to drive





#### The most popular length of stay for trips this summer is 4-9 nights



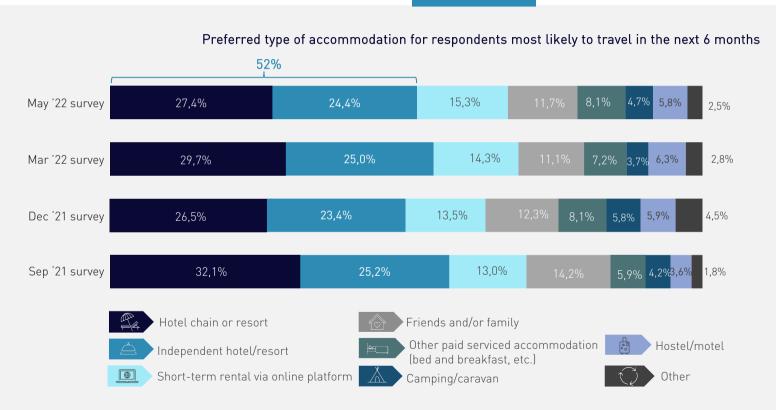


32% of Sun & Beach holiday makers will stay for 7-9 nights, whereas Nature & Outdoors and City Break travellers prefer shorter trips, up to 6 nights



Europeans planning Cruise, Culture & Heritage or Sun & Beach trips are more likely to spend 1,000-2,000 euros than the average traveller, who budgets <1,000 euros

#### Over half of travel-ready Europeans favour hotel stays



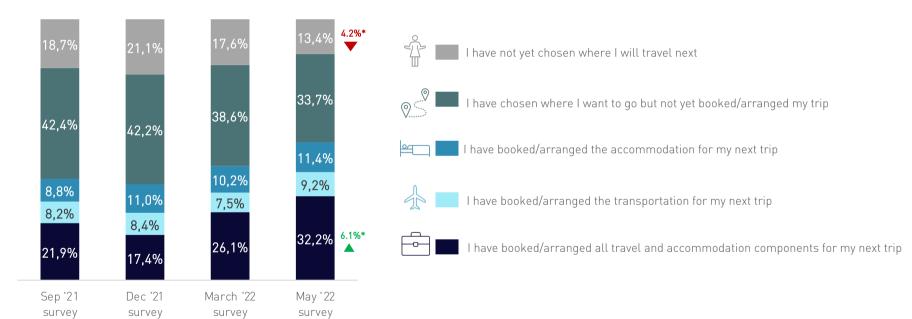


52% of guests in shortterm rentals will spend up to 1,000 euros on their next trip, compared to 41% among those staying at chain hotels or at resorts

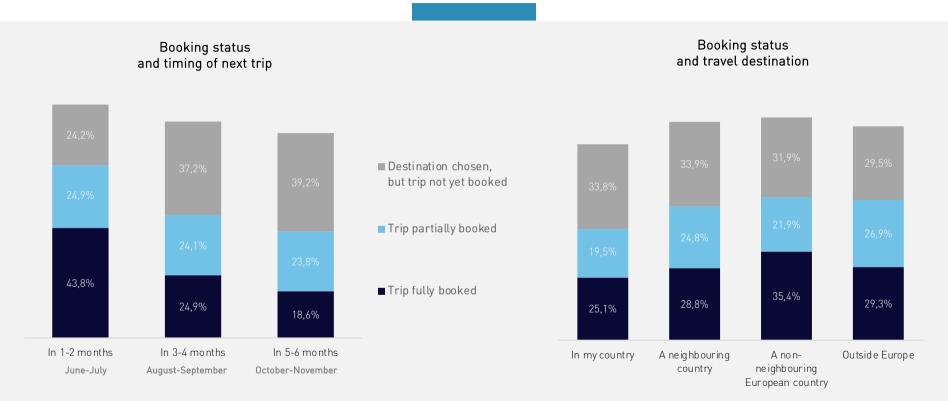
<sup>\*</sup>Statistically significant difference vs previous survey period

### Europeans' travel confidence rises: The number of travellers who have fully booked their next trip increases (+6%), while uncertainty over which destination to visit decreases (-4%)

#### Status of planning for the next trip



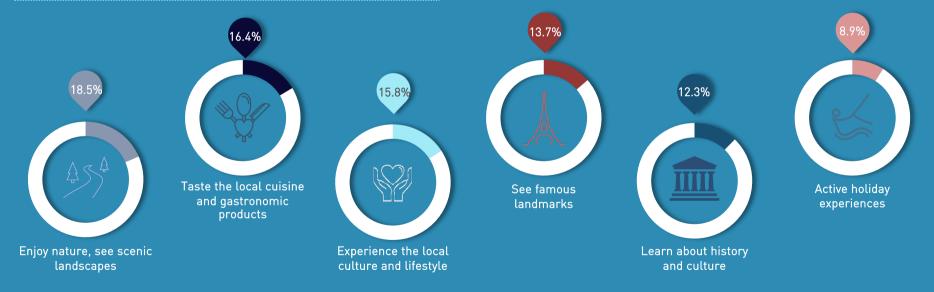
# Despite the growth in travel confidence, the booking window remains relatively narrow: almost half of the trips planned for June-July are only partially booked or are not yet booked



May '22 survey

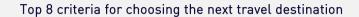
#### Spending time in the great European outdoors, (19%), immersion in a destination's lifestyle (16%), and learning more about local gastronomy are travellers' most anticipated experiences for the next months

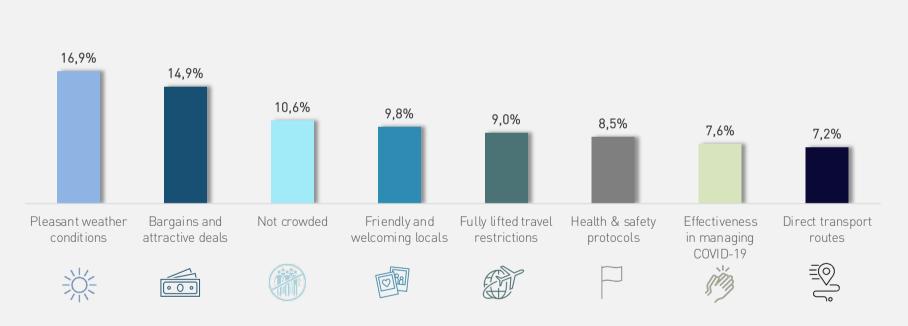
Baby boomers (over 54 years old) demonstrate higher interest in tasting the local cuisine, experiencing the local culture and learning about history and culture, while Gen Z travellers (18-24 years old) care more about active holidays and spa & wellness



May '22 survey

### Pleasant weather, attractive deals and fewer crowds are the key elements for the selection of a holiday destination this summer





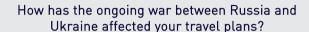
May '22 survey

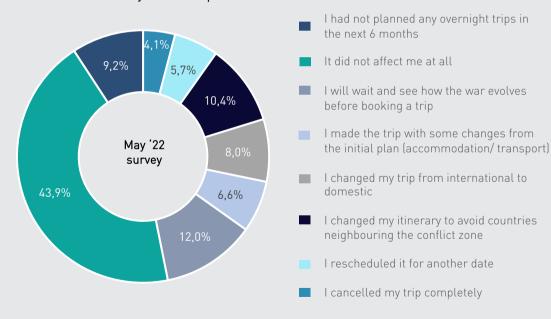


# Over one-third of Europeans (34%)— the highest level since August 2020 — will execute their travel plans without any impact from COVID-19

#### How has COVID-19 affected travel plans? Top 5 markets choosing domestic over international travel Did not plan 12.8% 15,1% to travel I had not planned any overnight 15.8% Italy trips in the next 6 months 17.3% Did not make any It did not affect me at all 7.8%\* change to the original plan Poland I made the trip with some 14.7% changes from the initial plan 14.7% 15,2% (accommodation/transport) 15,2% Spain 15.4% 14,2% I changed my trip from 14,4% 13.9% 12,3% international to domestic Had to make some 11,3% 10,8% changes to their 9,7% Austria 9,8% I changed the destination so I can original plan 9,2% use my own vehicle to travel 16,1% 12.4% 15.5% 15,1% 13,1% I rescheduled it for another date Germany 10.0% 8,3% 6.6% Cancelled 12.3% I cancelled my trip completely Sep '21 March '22 May '22 survey survey survey survey

## The war in Ukraine had no effect on the travel plans of 44% of Europeans, but it caused 31% to make some changes to their original planning and 4% to completely cancel their trip



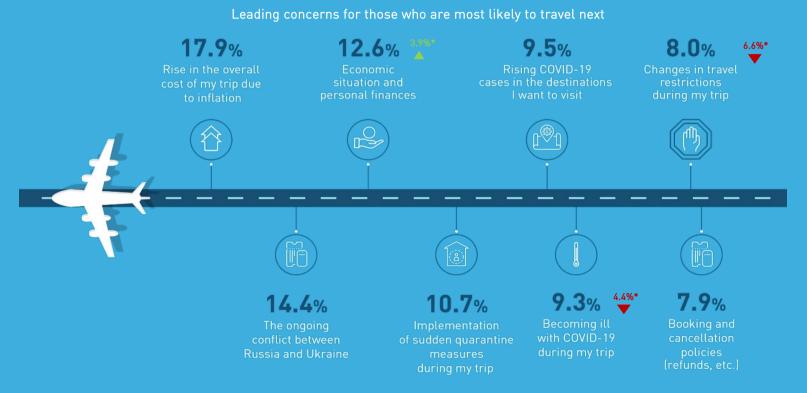


### Top 5 markets to make changes in their trip planning

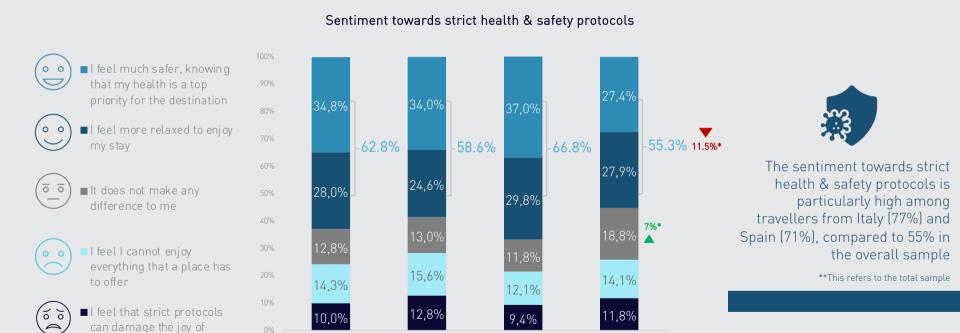


#### EUROPEAN TRAVELLERS' CONCERNS

# Economic concerns regarding price inflation (18%) and personal finances (13%) are travellers' key sources of distress, while the war in Ukraine (14%) is an additional major concern



## Although sentiment towards strict health & safety protocols drops (-12%), the protocols remain essential for the comfort of 55% of European travellers



survey

March '22

survey

May '22

Sep '21

travelling

<sup>\*</sup> No significant changes between waves were recorded for this question

No. of respondents: 4,391



### METHODOLOGICAL ANNEX

### THE SURVEY

- The report is the result of online market research of Europeans who took at least 2 overnight trips during the last three years (2019-2022)
- Distribution/data collection period:
  - Wave 9: 10-18 September 2021; sample = 5,769 / Wave 10: 23-31 December 2021; sample = 6,002 / Wave 11: 01-09 March 2022; sample = 5,998 / Wave 12: 09-12 May 2022; sample = 6,005
  - Countries: Germany, United Kingdom, France, Netherlands, Italy, Belgium, Switzerland, Spain, Poland and Austria
  - Languages: English, French, German, Italian, Spanish, Polish and Dutch
- Research themes examined: Travel personas (1 question), Travel concerns and impact of external shocks on travel (7 questions) and Travel intentions, preferences and trip planning (13 questions)
- 47% of the Wave 12 survey respondents are male and 53% are female. Sample size and age groups are listed below:

		Country								Total		
		UK	IT	ES	AT	FR	DE	PL	BE	CH	NL	
Age	18 - 24	88	73	45	80	96	93	56	106	119	112	868
	25 - 34	135	112	74	159	129	153	107	128	173	151	1,321
	35 - 44	126	135	101	139	141	150	120	111	133	111	1,267
	45 - 54	139	167	105	65	146	168	94	98	52	57	1,091
	<b>&gt;</b> 55	263	263	175	57	238	187	125	57	23	70	1,458
Total		751	750	500	500	750	751	502	500	500	501	6,005

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#### Study on Monitoring Sentiment for Intra-European Travel

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Data sources: This report is based on research conducted

by MINDHAUS ( $\underline{\text{www.mindhaus.qr}}$  and should be interpreted by users according to their needs.

Please note that while every possible effort has been made to ensure the data in this report is accurate, it is not possible to completely eliminate every margin of error.

#### Published by the European Travel Commission

Rue du Marché aux Herbes, 61, 1000 Brussels, Belgium Website: www.etc-corporate.org Email: info@visiteurope.com

ISBN No: 978-92-95107-62-5

Cover photo: @Andrey Armyagovt, Family vacation travel RV, holiday trip in motorhome, Caravan car Vacation. Beautiful Nature Norway natural landscape.

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